

**HHSC FINANCIAL STATISTICAL REPORT (FSR)**

MCO Name: **HealthSpring / Cigna**  
 State Fiscal Year: **2016** Program: All  
 Submission Date: **11/10/2016** Service Area: All  
 Submission Type: **Quarterly** Rptg Period End Date: **8/31/2016**

**Do not include any MMP costs in the Admin FSR.**

**Part 1: Administrative Expenses**

Incurred Months:	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	YTD
<b>HHSC Managed Care contract costs</b>													
1 Salaries, wages, and benefits (excl. bonuses)	\$2,098,173	\$2,086,356	\$2,139,779	\$1,963,709	\$2,158,198	\$2,164,945	\$2,168,952	\$2,214,767	\$2,319,992	\$2,245,328	\$2,353,127	\$2,418,977	\$26,332,304
2 Bonuses	76,710	76,757	101,809	108,607	92,174	159,485	104,816	116,780	136,138	124,182	124,313	143,635	1,365,406
3 Rent, Lease, or Mortgage Payment for Office Space	65,177	64,199	65,310	65,776	64,832	65,328	66,109	54,297	66,519	66,723	66,618	67,562	778,450
4 Utilities (if not incl. in rent), excl. Phone/Telecom	10,756	(6,895)	11,278	501	10,235	1,270	15,561	1,196	1,262	1,178	5,889	21,957	74,189
5 Phone / Telecom / Cell phones / T1 / Broadband	1,837	4,347	2,810	1,426	683	3,883	6,648	4,820	5,723	6,644	8,217	7,708	54,746
6 Equipment Lease or Rent, excl. Phone/Telecom	5,192	352	2,657	4,788	5,124	2,075	3,425	4,368	3,312	4,684	2,315	5,891	44,182
7 Computer hardware/Software purch., uncapitalized	-	-	-	-	-	-	-	-	-	-	-	-	0
8 Furniture, Fixtures, and other Equipment Purchased, uncapitalized	-	-	-	-	-	-	-	-	-	-	-	-	0
9 Maintenance, Repairs, Custodial, and Security	(454)	(6)	(2)	4,436	(3,782)	3,516	350	(577)	8,059	(692)	2,645	4,601	18,095
10 Supplies, Postage, Freight, Printing	(112,673)	85,826	330,486	(83,027)	138,194	144,991	209,958	146,733	129,256	192,058	79,033	148,369	1,409,205
11 Legal & Prof. Services, incl. External Audit, Tax, Consulting	275,956	398,591	410,637	492,455	429,481	552,262	674,698	366,479	716,232	867,218	637,438	901,608	6,723,056
12 Travel Expenses	62,424	87,741	63,875	70,134	54,600	42,755	53,266	44,882	55,786	87,881	72,908	79,145	775,399
13 Marketing, PR, and Outreach (excl. Salaries)	(255,935)	209,883	215,683	328,252	(1,371)	51,074	64,540	210,602	(128,698)	94,169	82,629	(38,968)	831,860
14 Taxes (excl. income taxes & premium taxes) & Licensing	(1)	-	-	-	-	46	-	86	-	-	-	-	131
15 Insurance	-	-	-	-	-	-	-	-	-	-	-	-	0
16 Depreciation & Amortization	-	-	-	-	-	-	-	-	-	-	-	-	0
17 Other Administrative Expenses	2,045	6,466	12,085	9,904	10,306	3,455	4,938	27,819	3,655	6,160	86,251	5,760	178,846
18 Subtotal (specified in-house services)	2,229,209	3,013,618	3,356,407	2,966,960	2,958,673	3,195,085	3,373,262	3,192,252	3,317,238	3,695,534	3,521,384	3,766,245	38,585,868
19 Outsourced services (Non-Capitated Arrangements)	-	-	-	-	-	-	-	-	-	-	-	-	0
20 Outsourced services (Capitated Arrangements)	6,421	6,473	6,425	6,545	6,239	6,431	6,489	6,468	6,525	6,379	6,476	6,443	77,315
21 PBM Admin Fees - Fees based on \$PMPM	-	-	-	-	-	-	-	-	-	-	-	-	0
22 PBM Admin Fees - Fees based on transaction volume	\$45,667	\$46,288	\$43,977	\$47,140	\$45,956	\$45,629	\$48,249	\$45,683	\$47,025	\$47,884	\$44,989	\$49,898	558,385
23 PBM Fees - Other	-	-	-	-	-	-	-	-	-	-	-	-	0
24 Corporate Allocations	1,159,058	1,305,344	1,299,018	1,242,102	1,118,278	1,346,304	1,358,732	1,798,948	1,162,897	1,340,482	1,245,771	1,354,253	15,731,187
25 <b>Total Administrative Expenses</b>	<b>\$3,440,355</b>	<b>\$4,371,723</b>	<b>\$4,705,827</b>	<b>\$4,262,747</b>	<b>\$4,129,146</b>	<b>\$4,593,450</b>	<b>\$4,786,733</b>	<b>\$5,043,351</b>	<b>\$4,533,685</b>	<b>\$5,090,279</b>	<b>\$4,818,620</b>	<b>\$5,176,839</b>	<b>\$54,952,755</b>
<b>Not Included in Total Administrative Above:</b>													
26 Total Administrative Value Added Services	192	145	211	134	426	251	157	190	136	301	190	189	2,521

Identify outsourced services included in Line 19 "Non-Capitated Arrangements" of this part by vendor and YTD dollar amount.

Identify outsourced services included in Line 20 "Capitated Arrangements" of this part by vendor and YTD dollar amount.

Superior Vision (covered services)

Note: Unless an item is specifically stated otherwise, reporting of all amounts in the Admin expenses FSR is on an incurred basis (that is, reported in the period corresponding to dates the services were incurred, rather than to date paid). All prior quarters' data must be updated to reflect the most recent actuals.